



elat[®]

The one place to trade your industry equipment

EQUIPMENT LEASING APPLICATION TOOL

ABOUT US

ELAT (Equipment Leasing Application Tool) is an innovative platform that connects credible equipment owners/service providers and businesses/individuals requiring industry equipment or services for a wide range of projects.

The tool not only offers available equipment, products and services from vendors across multiple locations, it also manages the business life cycle between vendor and subscriber from start to finish (i.e. negotiations, leasing, shipping and return) As a vendor, ELAT provides the opportunity to reach customers/subscribers who are credible and who will pay promptly.



Developed in 2022, ELAT strives to bridge the gap when it comes to how and where to seek out industry equipment vendors, service providers and subscribers. ELAT hopes to revolutionise the already existing system of procurement in the Industry, by providing a more convenient, transparent and seamless approach to doing business across different regions in the globe.



With the increasing effect of inflation and fluctuations in the foreign exchange market, the acquisition of capital assets has become relatively difficult for companies and individuals. Equipment leasing has become a vital alternative to obtaining necessary equipment to continue operations/projects uninterrupted. Despite this, the Equipment lease market still faces unique challenges when it comes to leasing transactions between vendors and customers, such as;

- Lack of database of verified equipment owners and credible customers
- Lack of professionalism resulting from lack of specialization
- High incidence of fraud
- Stringent leasing conditions
- Long contracting process, and so on.



ELAT is the place for you to do business if you are in the equipment rental industry. It is seamless, convenient, cost effective and most importantly, value driven.



OUR SOLUTIONS

ELAT aims to provide solutions to all the challenges and more. The tool is the go-to place for all in the equipment lease industry. It eases the search for industry equipment seekers and directs clients to credible vendors that provide professional and efficient rental services. It is a platform where vendors and customers can do business seamlessly and monitors the entire transaction cycle from negotiations and contracting to shipping and return.

Capitalising on the current surge in the use of digital technologies, ELAT's unique value propositions are;

- Digital database of verified equipment owners, availability, and location.
- Convenient, hassle-free approach to leasing equipment and services.
- Competitive pricing
- Reduced and transparent contracting process
- Guaranteed financial safety – ELAT acts as an escrow agent, ensuring that payments are made promptly and received upon completion of agreed deliverables.
- Direct Vendor-Subscriber negotiation – ensures fair leasing terms for both parties.
- Effective risk management for both parties.

EQUIPMENT WE LIST



Excavators



Tractors



Shipping Vessels



Flow Meters



Oil Rigs



Tugboats



Generators



Dump Trucks



Concrete Mixers



Mobile Cranes



Industrial Light Towers



Bulldozers

We offer smarter and affordable access to all kinds of equipment

HOW THE TOOL WORKS

1 Search Your Equipment
Find the particular equipment you want from our listing categories.



Compare Selection And Offers
Compare similar offers and equipment listing with flexible options to pick from. **2**

3 Negotiate, Bid and Reserve
Bid for your preferred equipment and raise offer and counter-offers.



Get Your Equipment
Pay any up-front fee and get your equipment delivered. **4**

OUR TARGET LOCATION

Whether you're in the construction, entertainment, petroleum industry, or even a homeowner who gardens, we connect you with the vendors and marketers that have the appropriate and helpful equipment for hire that you require.

We aim to service globally in major industries around the world. Top industries like Oil and Gas, Construction, Agriculture, Automobile, Transport, Entertainment, Technology



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